Implementing a Sound Operational Risk Management Framework at HSBC

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Context - the HSBC Group

• We operate in 76 countries

Not all are EU or G-10 members

We have diverse portfolios and operations



The HSBC Approach

- Harness the intellectual expertise dispersed in Group
- Avoid pointless bureaucracy
- Don't issue orders from Group if you want buy-in!



Early history

- Set high level principles May 2002
- Told sites to apply these in their environment
- Harvested the results after a year of experimentation June 2003



Promoting best practice

 Identify and promulgate best practice - GCL Dec 2003

• Site visits to "spread the word" throughout 2004

• Enshrine in detailed company instruction manuals - FIM Jan 2005



Components of the OpR framework

- Risk identification and assessment
- Actions/controls
- loss data collection
- KRIs (being developed)



Risk self-assessment

- Brainstorming sessions
- What risks keep you awake at night?
- Distinguish between inherent risk and controls in place
- Express in common risk language



HSBC Operational Risk Matrix

- Impact x Likelihood = Inherent level of Risk
- Exposure = effect of controls/mitigation

E X P O S U R E						
	-	1	2	3	4	5
R	> 10	С	В	В	A	A
I	8 - 10	С	С	В	В	A
S	5 - 7	С	С	С	В	В
K	3-4	D	С	С	С	В
	0-2	D	D	С	С	С



Risk Self-Assessment current status

- All major sites have assessed their risks at least once
- Minimum annual review required or when there is significant change
- In practice some regions chose a quarterly cycle to revisit their risks



Action plans and controls

- Assigned to high inherent risks
- Tracked by line management
- May be no action accept risk
- Record of the risk reward profile judgement



OpR Loss Reporting

- Integral part of Operational Risk Management process
- Losses have been reported to Group since January 2001
- Quarterly Group Loss Reporting



Why report losses?

- This will lead to:
 - Improved risk management
 - Improved efficiencies
 - Improved business decision making
 - Meeting regulatory requirements!



Individual incident loss reporting

- Nearly six years experience with loss data
- Many issues about quantification of individual losses
- Boundary issues between credit and OpR



Loss reporting issues

- Near misses and potential losses
- The nightmare of "reconciling" to the financial records!
- We handle by providing individual guidance and then standardise via reporting instructions/FIM



How do we record our OpR framework?

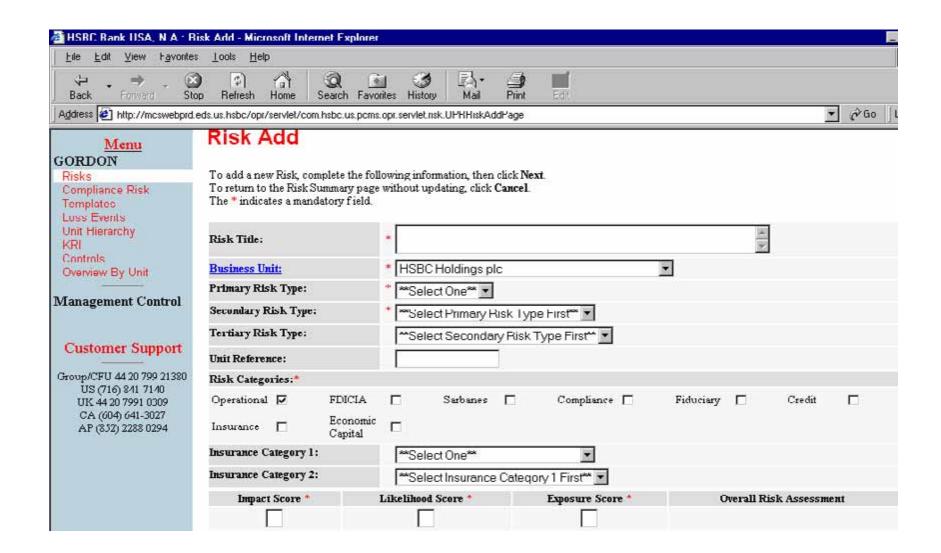
- Group Operational Risk Database Online Network (GORDON)
- Web-based browser
- Risks input and approved by business line



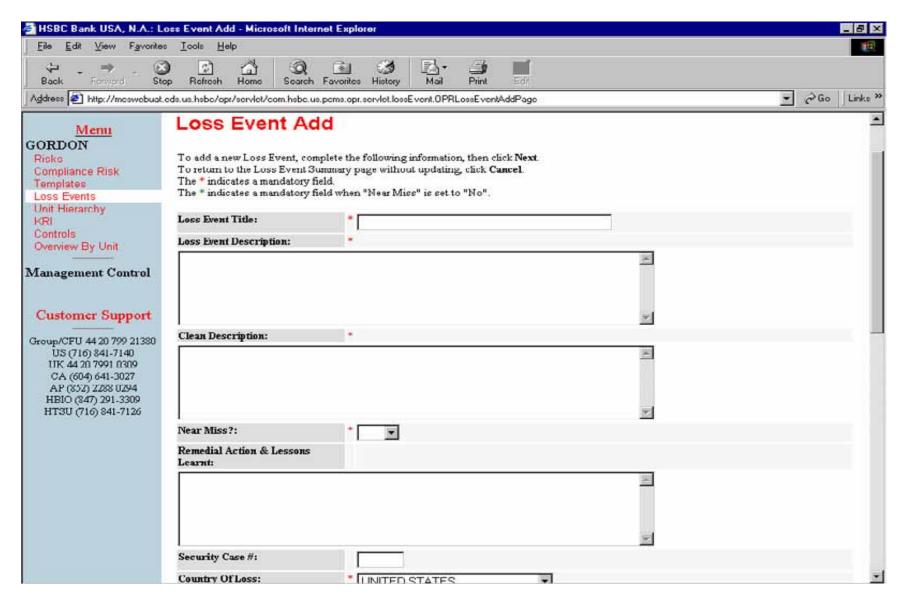
Implementation and rollout

- Live for risk self assessments
- Loss reporting (was previously Excel based)
- All losses linked to risk assessments
- Language translation Brazilian Portuguese, Spanish & French.
- Matrix management reporting being developed











Governance

- Group manuals structure used
- Approved by Board
- Reporting to committees of Board
- Locally, challenge process by the ORMG



ORMG

- Oversees OpR framework in site/business
- Challenges business OpR assessments and loss data
- Reviews exposures and mitigation
- Escalates issues to executive management



Six key principles

- Board awareness
- Subject to Internal Audit
- Senior management implementation and responsibility



Six key principles (cont'd)

- Risk identification
- Monitoring
- Mitigation and control



Principle 1 - Board awareness

- Policy set out in Group Standards Manual
- Reporting to Risk Management Meeting (delegated authority from the main Board)
- Reporting to Group Audit Committee (GAC)



Principle 2 - Internal Audit

- Close liaison with Group audit informed them of development of the OpR framework
- OpR is an input to risk based auditing process
- Audits carried out of major Group sites implementations



Principle 3 - Implementation and Responsibility

- Group Circular Letter issued by Group COO
 & CFO
- Framework issued as FIM endorsed by Group COO and Group CFO
- Formation of local ORMGs with Senior Executive membership in all Group sites



Principle 4 - Identification & Assessment

- Risk Self Assessment framework
- Impact x Likelihood = Inherent Risk
 (Score 1-5 on variables)
- Overlay exposure/controls over the inherent risk
- Inherent risk x control = mitigated risk
- All risks graded A,B,C or D



Principle 5 - Monitoring

- Losses and risk assessments reviewed and challenged by the ORMG
- Feedback reports on loss events provided to Group sites to share learning experience
- Reports to Risk Management Meeting and Group Audit Committee



Principle 6 - Mitigation & Control

- Risk limitation and control strategies are part of risk identification and assessment
- As with all Banks, we manage our risks
- We do not mitigate all our operational risks
- We decide based on the risk/reward profile.



Management - Training

- Local sites implemented training to meet business needs e.g. case studies, workshops.
- Material live on Group Intranet January 2005

People



Process



Systems

External



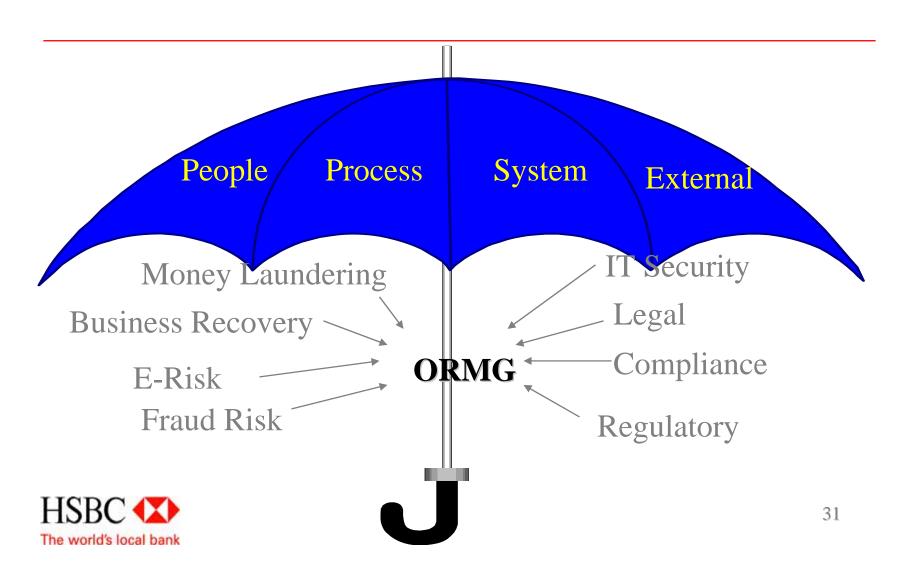


Education and awareness

- Article in staff magazine in UK
- face to face training in most Group companies
- "One eyed" monster Brazil
- Poster campaign Australia
- Operational risk conference May 2005 and June 2006



Operational Risk Umbrella



Do we believe that we have finished our OpR framework?

- NO! because OpR is dynamic
- And so is our framework
- We see much potential for future added value



Future developments for our OpR framework

- Quality Assurance over sites risks self assessments /benchmarking
- Understand value from linking loss data to risk self assessments.
- Identify and use of generic risks
- Enhanced management reporting to Executive Management
- KRI development is being piloted in a number of Group sites



Role of measurement - HSBC philosophy (1)

- We plan to adopt the Standardised Approach for the Group
- But we comply where the local regulator requires AMA
- Currently only our US operations are required to do AMA



The role of measurement - HSBC philosophy (2)

- Measurement adds value only if it contributes to management
- We have an AMA which directly harnesses our risk assessments
- The development is being closely monitored



Any Questions?

